

# Clinical Services for Blood Centers

Training programs to address  
your specific needs



# We understand your challenges and are ready to help



Haemonetics understands the challenges you face today — from keeping your staff sufficiently trained to dealing with device problems if they arise — and how they can make collections more difficult. To maximize your collection of needed products, your staff needs the right training to learn how to operate your equipment to achieve optimum performance.

We provide you with a variety of training and consultation programs — from device troubleshooting to new operator device instruction to best practices for operations, validation, and compliance. Our training programs are designed to educate your new employees and maintain the proficiency of your existing ones, as well as help to increase your center's operational efficiency.



The Haemonetics team streamlined the training so effectively that we were able to get 18 operators trained and proficient within our timeframe. Proficient is the operative word here. Training is one thing, but to get all of our operators proficient so quickly was very impressive. Haemonetics really did a stellar job.”

*Tom Reynolds, The Blood Alliance, January 2011*

# Select the training program that meets your requirements

## **New Operator Device Training**

This course includes one and a half days of classroom time and five plus days of on-the-job training and is designed for blood bank staff with little or no experience with apheresis equipment. The program includes an overview of automation and the benefits to donors, patients, and blood centers, as well as a description of apheresis equipment, including terminology, elements of disposable sets, proper use and maintenance, and basic troubleshooting scenarios. It also includes hands-on training covering our operator's manual and your center's standard operating procedure.

*Certificates will be presented upon successful completion of the course.*

## **Device Troubleshooting Training**

This half-day training course is for operators who are already proficient with apheresis devices and protocols. The program focuses on technical issues and provides an in-depth review of programming and protocols to enable operators to troubleshoot any potentially difficult problems.

*Attendance is recommended one to two times per calendar year for ongoing education and to maintain protocol proficiency.*

## **Quality Control Investigations and Training**

This consultation training is designed for customers who encounter results outside acceptable control limits and includes data analysis, corrective action recommendations, and monitoring.

## **Specialized Trainers for Automated Technology (STAT) Team Training**

This two and a half day "train-the-trainer" course is for experienced operators of apheresis equipment. The program prepares your staff trainers to perform advanced troubleshooting, device operations, and quality control; train other staff, using standard Haemonetics' educational materials; and act as resident experts on apheresis equipment, protocols, and donor conversion.

*Certificates will be presented upon successful completion of the course.*

## **Preceptor Training**

This one-day "train-the-trainer" course is for blood center employees who are already proficient in Haemonetics protocols and are responsible for on-the-job training. The training program will show participants what to emphasize during the hands-on portion of a new employee's training and will enable participants to become resident experts on apheresis equipment, protocols, and donor conversion.

*Certificates will be presented upon successful completion of the course.*

## **Best Practices for Operations, Validation, and Compliance**

This consultation course is for blood center management and staff and demonstrates the safest and most efficient use of apheresis devices and the best ways for centers to conduct validation and quality control.

## Haemonetics quick-hits continuing education series

The following series of 30-minute interactive presentations are designed to address common blood bank issues and provide an additional level of education that blood centers may not often have the time to assemble and present. Current course offerings include:

- Understanding Red Cell Automation
- Basic Hematology and Right Type Mix for Automation
- Hemolysis vs. Red Cell Spills vs. Lipemic Plasma
- Basic Information About Leukocyte Reduction
- Common Troubleshooting on MCS<sup>®</sup>+ 8150
- Common Troubleshooting on Cymbal<sup>®</sup>
- Managing Donor Reactions
- MCS<sup>®</sup>+ 8150 Fluid Pathway Revisited
- Cymbal<sup>®</sup> Fluid Pathway Revisited
- Specific Issues with Donor Conversion
- What Is a Frozen Blood Program?
- What Is Plasma Fractionation and Why Should I Care?
- cGMP and Me
- Bloodborne Pathogen Safety
- SEBRA<sup>®</sup> Quick Reference

If you have a training need that is not addressed in our current course offering, we will be happy to create a module designed specifically to meet your needs.



### About Haemonetics

Haemonetics is *THE* Blood Management Company. Our comprehensive portfolio of devices, information management, and consulting services offers blood management solutions for each facet of the blood supply chain. We believe that through proper blood management, our products and services allow customers to prevent a transfusion for the patient who doesn't need one and provide the right blood product, at the right time, in the right dose to the right patient who does.